



<https://www.endsofttech.com/job/lead-generation-specialist/>

Lead Generation Specialist

Description

Position Objective

- Ideal candidate is responsible in all sales activities, for generating leads and turning them into sales opportunities through an efficient method in line with company standards and ideas.

Job Type

Full-time

Responsibilities

- Maintain professional internal and external relationships that meet company core values.
- Seeking out and contacting potential customers, coordinating customer meetings, cold calling, generating sales leads, receiving new purchase orders, and reviewing orders.
- Develop new customer contacts and sales opportunities.

Qualifications

- Must be a Bachelor's/College Degree of Mass Communications, Information Technology, Computer Science, or other relevant field 2 years' experience in sales in an I.T Solutions Company.
- Above average facility of basic Microsoft Office applications (i.e. Word, Excel, PowerPoint)
- Good-Excellent Oral and Written Communication Skills
- Focuses on the customer, collaborates with others, solves problems creatively and demonstrates high integrity.
- Must be willing to work in Las Pinas City, Metro Manila.

Endsofttech Web Solutions

Employment Type

Full-Time

Industry

Accounting and Marketing

Job Location

Unit 302 3/F, 17 Vatican Building,
Vatican Drive, BF Resort Village,
Talon Dos, Las Pinas City, Metro
Manila

Date posted

February 13, 2019

Apply